Occupational Map – General Industry (OEM/SI/EU)

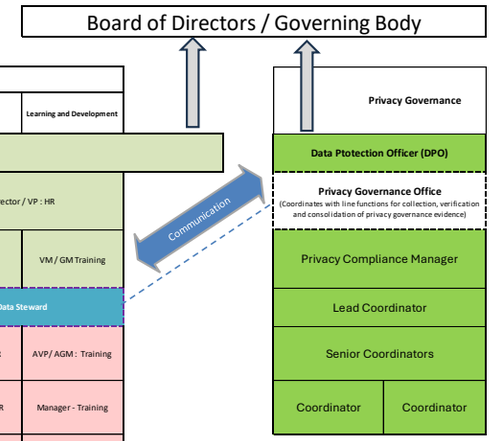
Occupation Map - General Industry (OEM/SI/EU)

Abbreviations
I&C = Installation & Commissioning
O&M = Operation & Maintenance
R&D= Research & Development
S&M = Sales & Marketing
R&M = Repair & Maintenance

Color Legends
Top Management
Middle Management
Execution level (individual performers)
Data Privacy Governance Coordination
Privacy Governance Progression Path

Data Steward — These are NOT Roles - but additional responsibilities for some operational roles to assist in Privacy Governance.

Occupa-tions >> / Tracks	NSQF LEVEL	R&D	Production & Maintenance			Testing & Quality Assurance		Stores / Material Management / Inventory Control	Product Packaging & Dispatches	Sales & Marketing					Engineering, Installation, Commissioning & After Service				Corporate Affairs & Legal	Human Resource	
										Channel Sales (B2C)	Institutional Sales (B2B)	Product Marketing/ Business Development	Pre-Sales/ Tendering / Technical support	Training	Product Engineering/ Integration/ System Design	Product/ System I&C	Product/ System Operation & Mainteneance	Product/ System Repair & Maintenance		Recruitment & Compensation	Learning and Development
Management	9,10	Business & Operational Management (Chief Executive Officer / Managing Director/ President)																			
Management	8	Director/VP/GM/ Chief Scientist / Chief Engineer Products & Process R&D	Director/VP/ GM- Production/ Process/ Line		Director/VP/ GM- Maintenance	Director/VP/ GM Testing & quality Assurance		Director/VP/ GM: MM/ Stores		Director/ VP / GM : Sales/ Marketing/ Business Development					Director/ VP /GM - Projects/ Engineering/ Contracts/ after sales				Director/ VP : Corporate Affairs/ Legal	Director / VP : HR	
		Product Managers / Distinguished Engineer, Principal Engineer, Process & Technology Expert/ Principal Scientist	AGM Production/ Process/ Line	AVP/ AGM - Automation	AVP/AGM - Instrumnetation	AVP/AGM - Testing & Calibration	AVP/AGM - Quality Assurance	AVP/ AGM Material Management/ Stores	AVP / AGM Logistics	AVP / AGM - Channel Sales	AVP/ AGM - Institutional Sales / business development	AVP/ AGM - Marketing / Business Development		AVP / AGM - Training	AVP/ AGM - engineering/ system design	AVP/ AGM - I&C	AVP/ AGM - O&M	AVP/ AGM - Product Support / Repair	VP/ GM : Corporate Affairs / Legal	VP/ GM : HR	VM / GM Training
		Data Steward	Data Steward			Data Steward		Data Steward		Data Steward					Data Steward				Data Steward	Data Steward	
Middle Level	7	Team Leader/ Senior Engineer/ Sr Process Specialist/ Senior Scientist / Sr Product Designer / Product Specialist/Lab Manager	Sr. Manager Production/ Process/ Line	Sr. Manager - Automation	Sr. Manager - Instrumentation	Sr Manager: Testing & Calibration	Sr Manager: Quality/ Process Assurance	Sr. Manager: MM/ Stores	Sr Manager Packaging/ Dispatches	Sr Manager - Channel Sales	Sr Manager - Channel Sales	Sr Manager : Marketing/ BD	Sr Manager- Pre-Sales/tendering/ technical support	Sr Manager - Training	Sr Manager - Engineering/ system design	Sr Manager - I&C	Sr Manager - O&M	Sr Manager - Product Support / Repair	AVP/ AGM : Corporate Affairs / Legal	AVP/ AGM : HR	AVP/ AGM : Training
		Supervisor/ Senior Engineer/ Process Specialist/ Prodct Specialist/ Product Designer/ Scientist/ Product Testing/ Lab Incharge	Production/ Line/ Process Incharge	Manager - Automation	Manager - Instrumentation	Manager: Testing & Calibration	Manager: Quality/ Process Assurance	Manager: MM/ Stores	Manager Packaging/ Dispatches	Manager - Channel Sales	Manager - Channel Sales	Manager : Marketing/ BD	Manager- Pre-Sales/ Tendering/ Technical support	Manager - Training	Manager - Engineering/ system design	Manager - I&C	Manager - O&M	Manager - Product Support / Repair	Sr. Manager - Corporate Affairs / Legal	Sr. Manager - HR	Manager - Training
		Sr Scientist / Process Engineer / Asst. Product Designer/ Sr Lab Assistant	Shift Incharge	Sr. Automation Engineer / Assitant Manager - Automation	Sr Instrumentation Engineer/ Assitant Manager - Instrumentation	Sr. Engineer Testing / Calibration/ Asst. Manager: Testing & Calibration	Sr. Engineer quality/ Process Assurance/ Asstn. Manager: Quality/ Process Assurance	Asstn. Manager: MM/ Stores	Asstn. Manager Packaging/ Dispatches	Asstn. Manager - Channel Sales; Zonal Manager	Asstn. Manager - Channel Sales	Asstn. Manager : Marketing/ BD	Asstn. Manager - Pre-Sales/tendering/ technical support	Sr Trainer	Asstn. Manager : Engineering/ system design	Asstn. Manager : I&C	Asstn. Manager O&M	Asstn. Manager Product Support / Repair	Manager - Corporate Affairs / Legal	Manager - HR	Master Trainer
	6	Engineer/ Scientist /Sr Lab Assistant	Shift Supervisor	Automation Engineer	Instrumentation Engineer	Engineer Testing / Calibration	Engineer quality/ Process Assurance	Supervisor: MM/ Stores	Packaging Supervisor	Sr Sales engineer/ Territory Manager	Sr Sales Engineer	Sr Engineer: Marketing/ Sales	Sr Engineer - Pre-Sales/Tendering/ Technical support	Sr Trainer	Engineer : Engineering/ system design	Engineer- I&C	Engineer- O&M	Engineer Product Support / Repair	Asstn. Manager Corporate Affairs / Legal	Asstn. Manager HR	Sr. Trainer
Entry Level	5	Junior Scientist/ Trainee Engineer/ Lab Assistant	Sr. Operator Production/ Line/ Process	Jr / Asstt/ Trainee Engineer - Automation	Jr / Asstt/ Trainee Engineer - Instrumentation	Jr / Asstt/ Trainee Engineer - Calibration	Jr / Asstt/ Trainee Engineer - Quality/ Process Assurance	SrStores Assistant	Sr Packaging Assistant	Jr/ Asstt/ Trainee Engineer - Sales	Jr/ Asstt/ Trainee Engineer - Sales	Jr/ Asstt/ Trainee Engineer - Sales	Jr/ Asstt/ Trainee Engineer - Pre-Sales/Tendering/ Technical support	Trainer	Supervisor / Assistant Engineer - Engineering/ System Design	Supervisor/ Assistant Engineer - I&C	Supervisor / Assistant Engineer - O&M	Supervisor / Asstt Engineer - R&M	Senior Legal Associate	Sr HR Associate	Trainer
			Operator Production/ Line/ Process	Sr Technician - Automation	Sr Technician - Instrumentation	Sr Technician - Testing / Calibration	Sr Technician - Quality/ Process Assurance			Sr Sales Executive	Sr Sales Executive	Sr Sales Executive	Sr Pre Sales Executive - Pre-Sales/Tendering/ Technical support		Sr Technician - Engineering/ System Design	Sr Technician I&C	Sr Technician O&M	Sr Technician R&M			
	4		Jr. Operator Production/ Line/ Process	Technician - Automation	Technician - Instrumentation	Technician - Testing / Calibration	Technician - Quality/ Process Assurance	Stores Assistant	Packaging Assistant	Sales Executive	Sales Executive	Sales Executive	Executive - Pre-Sales/ Tendering/ Tech support	Jr Trainer	Technician - Engineering/ System Design	Technician I&C	Technician O&M	Technician R&M	Legal Associate	HR Associate	Jr Trainer
	3		Operator Helper	Technician, Assistant - Automation	Technician, Assistant - Instrumentation	Technician, Assistant - Testing / Calibration	QA Helper	Stores Helper	Jr Packaging Assistant	Sales Assistant / Jr Sales Executive	Sales Assistant / Jr Sales Executive	Sales Assistant / Jr Sales Executive	Pre-Sales Assistant / Jr Pre-Sales Executive		Jr Technician	Jr Technician - I&C	Jr Technician - O&M	Jr Technician - R&M	Assistant Legal Associate	Jr Associate	



The Privacy Governance occupations shown above represent a competency and career progression framework. Organizations may establish one or more of these positions according to their size, complexity, regulatory obligations and governance maturity. The positions shown form a progression pathway and need not all coexist within the same organization.